

TURN WRITE OFFS INTO REVENUES FOR SMALL AND MEDIUM SIZED ENTERPRISES

All businesses suffer from problem debts to one degree or another. We work with businesses to help them turn write offs into revenue. We do it in a way that enables you to focus on adding value to your customers while we concentrate on adding cash to your bottom line.

"62% of all small businesses have experienced either an increase in late payments from customers and/or had their payments frozen completely as a result of COVID-19"

(Late Again, report by fsb.org.uk June 2020)

Our proven processes and dedicated collection agents are already working with SMEs across a wide range of industries and delivering additional revenue from debts that they had given up on.

As a business owner you have clients and staff, processes and products to worry about. Let us take away the worry of making sure your bills get paid, so you can concentrate on making your business the best it can be.

Judge & Priestley offers a one stop shop solution from early arrears through to litigation. We offer a market leading trace capability, ensuring that if your debtors whereabouts are no longer known to you we have the ability to find them and hold them accountable for their debt to you.

As a firm of Solicitors our correspondence with debtors carries the potential prospect of legal action. We find this additional weight helps us succeed where other debt collection agencies fail. Success for us means extra revenue for you.

"Judge & Priestley play a valuable part in our cash flow strategy. They help us turn write offs into revenue."

**Finance Director
Wurth UK**

So start thinking about the extra staff, additional training, products or improved technology that you could invest in once you have contacted us.

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John Payne, Client Relationship Manager

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Proven process

We take on debts at various levels of complexity, age, dispute and apply our expertise to turn write offs into revenues.

Collections

Jointly regulated by the FCA and the SRA our technology enabled pre-legal collections process uses letters, texts, emails and phone calls. We make sure your debtors are reminded of what they owe and given every encouragement to pay.

Claims & Enforcement

Our specialist Claims and Enforcement team focuses on the timely application for claims and their subsequent enforcement. We engage with your debtors proactively managing the process of getting your debts paid including through payment arrangements.

Credit Solutions Litigation

Should your debt recovery cases become defended, or involve more complex legal issues, our practical experience means we apply a creative approach to overcoming disputes in a cost effective way.

Quality

Your peace of mind is important to us. We are Tier 1 ranked by Legal 500, jointly regulated by the Financial Conduct Authority and the Solicitors Regulatory Authority and independently accredited for quality and security by Lexcel and ISO27001.

Easy to work with

We give clients online access to monitor the progress of their debt recovery process. This transparent approach means you may have outsourced the work but you haven't outsourced control of your debts.

We focus on delivering revenue from what businesses might otherwise consider simply writing off, working within all regulatory frameworks in a way that you can be proud of. Your only question will be how to best use that extra money we recover to grow your business!

"Their extensive knowledge and experience enables them to provide practical advice in every critical case."
Legal 500, 2021

